

Investment Approach

Strategy Name: India Opportunity Portfolio Strategy - V2

Investment Objective: The Strategy aims to deliver superior returns by investing in stocks from sectors that can benefit from India's emerging businesses. It aims to predominantly invest in Small and Midcap stocks with a focus on identifying potential winners. Focus on Sectors and Companies which promise a higher than average growth.

Description of types of securities: Equity

Types of securities selected as part of the investment approach: Focus on Sectors and Companies which promise a higher than average growth. Concentration on emerging Themes

Allocation of portfolio across types of securities: The strategy seeks to primarily invest in Equity and Equity-related instruments of small cap and mid cap companies. However, the strategy has the flexibility to invest in companies across the entire market capitalization spectrum

Benchmark: Nifty Small Cap 100 TRI

Investment Horizon: Medium to Long term

Key Features & Portfolio Attributes

1. Small cap oriented concentrated portfolio of 20 stocks investing in companies with high growth profile
2. Identifying companies in their early stages which have the potential to become midcap or large cap, thus resulting in wealth creation
3. Newly ideated portfolio in 2018 amidst difficult market conditions, yet giving an outperformance of 5.9% (CAGR) over the benchmark
4. Index agnostic: ~ 94% away from benchmark Nifty Smallcap 100
5. The portfolio is a play on the Consumer Discretionary, Non-Lending financials and Software

Portfolio Actions in last 6 months

- **Companies Exited:** Coffee Day Enterprises, Reliance Industries Limited

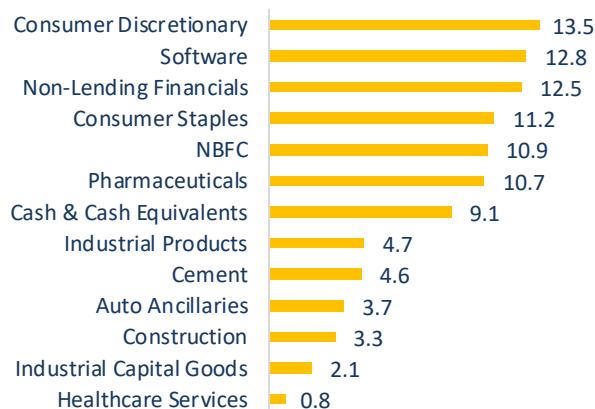
How Buy Right : Sit Tight works

Company	Initial Purchase Date	Market Cap Rs. Crores (Initial Purchase Date)	Market Cap Rs. Crores (31st Oct 20)	Absolute Growth	CAGR (%)
Bata India	Feb-18	8,780	16,874	1.9X	27%
IPCA Laboratories	Feb-18	7,008	29,336	4.2X	69%

Wealth creation is achieved through holding quality companies for a long period of time

Top 10 Holdings & Sectoral Allocation

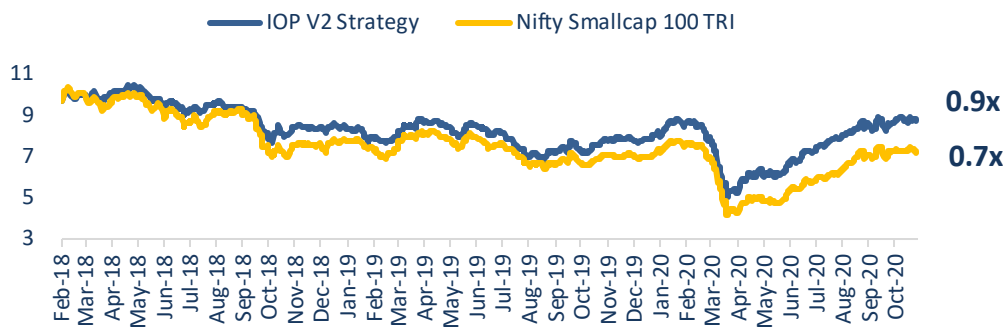
Scrip Name	% Holding
Larsen & Toubro Infotech Ltd.	11.5
Ipca Laboratories Ltd.	10.7
Central Depository Services (India) Ltd.	8.1
Cholamandalam Investment and Finance Company	7.6
Godrej Agrovet Ltd.	6.6
Bajaj Electricals Ltd.	6.5
Avanti Feeds Ltd.	4.6
JK Lakshmi Cement Ltd.	4.6
ICICI Securities Ltd.	4.4
Sundram Fasteners Ltd.	3.7



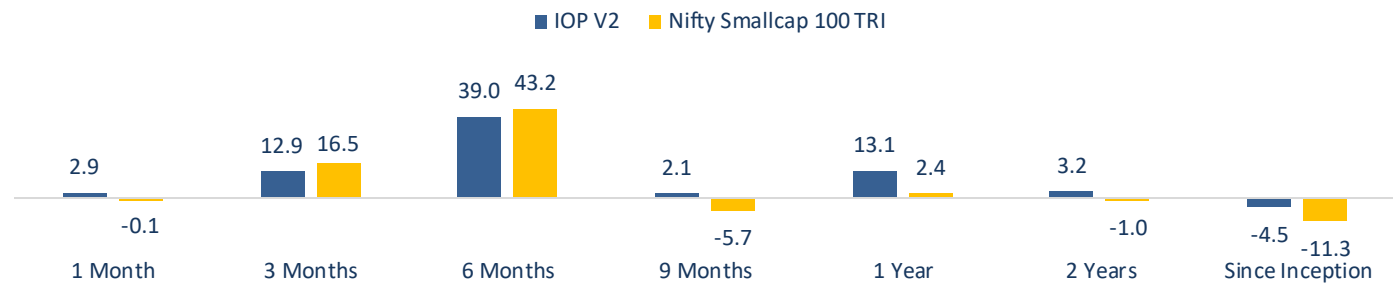
Disclaimers and Risk Factors

IOP V2 Strategy Inception Date: 5th Feb 2018; Data as on 31st October 2020; Data Source: MOAMC Internal Research; RFR: 7.25%; *Earnings as of June 2020 quarter and market price as on 31st October 2020; Source: Capitaline and Internal Analysis; Please Note: Returns up to 1 year are absolute & over 1 year are Compounded Annualized. Returns calculated using Time Weighted Rate of Return (TWRR) at an aggregate strategy level. The performance related information is not verified by SEBI. All portfolio related holdings and sector data provided above is for model portfolio. Returns & Portfolio of client may vary vis-à-vis as compared to Investment Approach aggregate level returns due to various factors viz. timing of investment/ additional investment, timing of withdrawals, specific client mandates, variation of expenses charged & dividend income. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments.

Performance Since Inception



IOP V2 Strategy has delivered a CAGR of -4.5% vs. Nifty Smallcap 100 TRI returns of -11.3%, an outperformance of 6.8% (CAGR) since inception (5th February 2018)



Disclaimer: Performance related information is not verified by SEBI

Strategy Contributors (1 Year Trailing 31st Oct 2020)

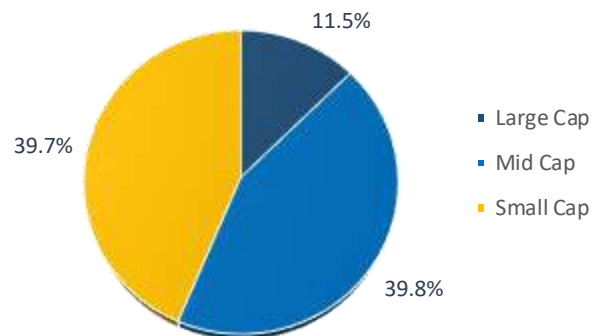
Top 5	Contribution
Ipca Laboratories Limited	7.9%
Larsen & Toubro Infotech Ltd.	5.9%
Central Depository Services (India) Ltd.	5.0%
Reliance Industries Limited	4.5%
ICICI Securities Ltd.	1.9%

Bottom 5	Contribution
H E G Limited	-0.9%
Bata India Limited	-1.6%
Sobha Developers Limited	-1.9%
Kei Industries	-2.8%
Cholamandalam Investment & Finance Co.	-3.3%

*Portfolio Fundamentals

	TTM
PAT Growth	-37%
RoE	13%
PE	21

Market Capitalization



Risk Ratios

1 Year Data	Strategy	Benchmark
Churn Ratio	1.0%	-
Standard Deviation	28.2%	29.6%
Beta	0.89	1
Sharpe Ratio	0.19	-1.69

Weighted Average Market Cap Rs. 14,890 Crs

Disclaimers and Risk Factors

IOP V2 Strategy Inception Date: 5th Feb 2018; Data as on 31st October 2020; Data Source: MOAMC Internal Research; RFR: 7.25%; *Earnings as of June 2020 quarter and market price as on 31st October 2020; Source: Capitaline and Internal Analysis; Please Note: Returns up to 1 year are absolute & over 1 year are Compounded Annualized. Returns calculated using Time Weighted Rate of Return (TWRR) at an aggregate strategy level. The performance related information is not verified by SEBI. All portfolio related holdings and sector data provided above is for model portfolio. Returns & Portfolio of client may vary vis-à-vis as compared to Investment Approach aggregate level returns due to various factors viz. timing of investment/ additional investment, timing of withdrawals, specific client mandates, variation of expenses charged & dividend income. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. The Portfolio Manager manages allocations in all client portfolios by way of a model portfolio which is in line with investment objectives of the portfolio strategy/ investment approach. Unless there are specific exclusion instructions by individual clients, all clients' portfolios are aligned to the model portfolio; which means replication and alignment of all clients' portfolios in terms of scrip and allocation. New clients entering the strategy/ investment approach as of a particular date are also aligned to the model portfolio. It must be noted that there are certain circumstances in which clients' portfolio may deviate or differ from the model portfolios to a material extent. This may happen due to factors like liquidity and free floating consideration in some stocks, organization level exposure norms and related risk management, potential exit of a stock from the model portfolio thereby precluding it from buying in new client portfolios. The reasons quoted here are indicative but not exhaustive and the portfolio manager reserves the right to deviate from model portfolio for groups of clients depending on timing of their entry, market conditions and model portfolio construct at the time of their entry. Risk factors associated with the investment approach are Equity risk, Systematic risk, Concentration risk, Model portfolio risk, Mismatch risk, Execution risk, Low liquidity and Less dividends. To know more about the risk factors, please refer disclosure document at motilaloswalmf.com. Investment in securities is subject to market and other risks, and there is no assurance or guarantee that the objectives of any of the strategies of the Portfolio Management Services will be achieved. Please read Disclosure document carefully before investing.