

Marcellus PMS

The objective of an Investment Manager is to not just generate returns, but best manage drawdowns. It is possible only if they invest in quality companies. This is very well exemplified in the recent market correction cycle where the economy is dented badly due to Covid-19 but quality companies stood their ground and have revived quickly from its lows whereas bad companies are still struggling at March 20 lows.

Market is cluttered with so many companies and as an investor we are not well equipped to know which is the right company to invest i.e. the companies that have a robust capital allocation track record, high quality of financial metrics, meet high benchmarks on accounting and corporate governance etc.

We blindly follow advice and get trapped in wrong investments for years. Therefore, it is important that our Investment Managers should be able to identify quality companies from the clutter and have a proven track record of doing it repeatedly.

Marcellus Investment Advisors:

Uses an approach of **Wealth Creation** by channelizing savings towards **High Quality Indian Companies** with a **long track record of clean governance** and **strong capital allocation** - Building long-term wealth to meet life goals! The team has won accolades for their last stint with Ambit for its Coffee Can Portfolio which has not only delivered stellar returns but showcased consistency from its inception in the year 2017.

The Founder and CIO, **Mr. Saurabh Mukherjea**, also an author of best-sellers, Coffee Can Investing and the Unusual Billionaires is a well-known name in the market and is known for being a thought leader of Coffee Can Investing in India.

They are successfully running two PMS strategies which now we offer on our platform:

- **Marcellus Consistent Compounders Portfolio**
- **Marcellus Little Champs Portfolio**

Marcellus Consistent Compounders Portfolio:

Invests in a concentrated portfolio of 20 stocks of heavily moated companies, that can drive healthy earnings compounding over long periods with very little volatility - Multicap portfolio focused on Large Caps which have economic moats and are leaders in their respective industry known to compound wealth over a longer horizon taking lesser risks.

Returns as on 31st May, 2020	Marcellus CCP	Nifty50
1-Month	-2.5%	-2.8%
3-Months	-11.0%	-14.5%
6-Months	-5.2%	-20.5%
1-year	13.8%	-19.6%
Since Inception (Annualised)	12.7%	-8.1%

Inception since December 2018

Fee Model:

Fixed Fee Model = 2% p.a. Fixed Fee + Zero Performance Fee

No Exit Load

Marcellus Little Champs Portfolio

A Small Cap portfolio of Niche Companies with Strong Moats & Sustainable Growth through their sturdy investment framework ensures investment in stocks in a way that it delivers returns and ensures that the Client's funds are not put to extreme risk with their risk management abilities.

Returns as on 31st May, 2020	Marcellus Little Champs	BSE SmallCap
1-Month	-3.7%	-1.9%
3-Months	-16.4%	-20.5%
6-Months	-1.9%	-19.7%
Since Inception *	3.9%	-12.4%

** Inception on 29th August, 2019*

Fee Model:

Fixed Fee Model = 2% p.a. Fixed Fee + Zero Performance Fee

Exit Load: 1st Year= 3%; 2nd Year= 2%; 3rd Year= 1%;