### iProtect Smart upgrade

#### We launched our Protection Plan



For Death, Disability & 34 Critical illness

#### One Plan with many benefits





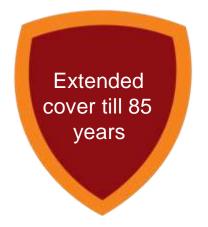
#### We made it better





#### We made it EVEN better









#### One plan with many solutions





















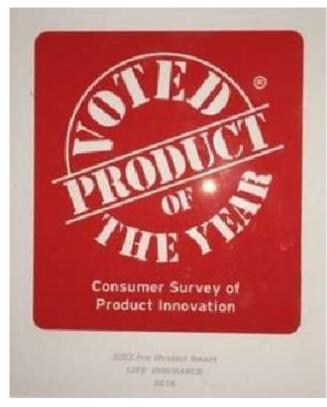




Competitive premiums

#### Awarded the best product of the year





2016



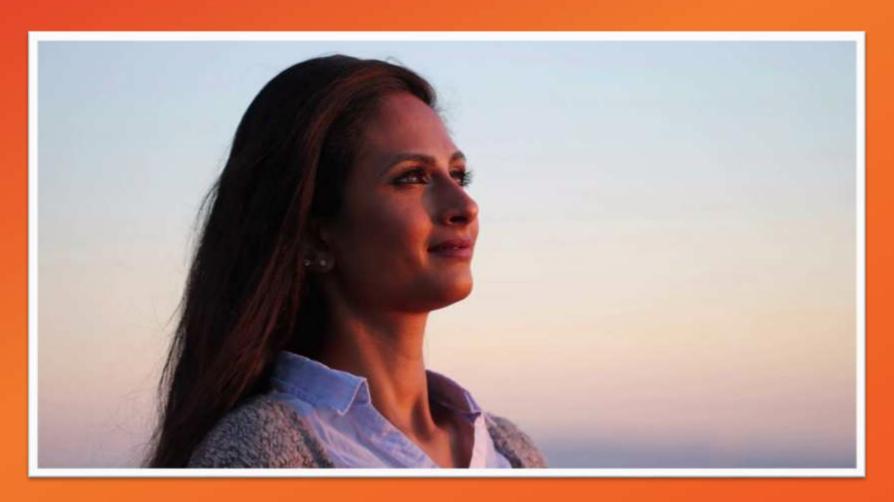
# Now its time to take the next big leap in Protection

Presenting





# BECAUSE SOMEONE TAKES CARE OF EVERYTHING, SO THAT YOU DON'T NEED TO WORRY



### YOU CAN WORK PEACEFULLY



BECAUSE ALL IS WELL BACK
HOME



## EVER WONDERED WHAT LIFE WOULD BE LIKE WITHOUT YOUR BETTER HALF?



## IT WOULD RESULTINAN EMOTIONAL VOID





## IT WOULD ALSOBE A HUGE FINANCIAL LOSS



## IT'S TIMETO FULFILLALL THE PROMISES, NOT JUST A FEW

## YOUPROMISED TO PROTECT EACH OTHER...



# HAPPINESS IS NOT JUST GIFTING YOUR FAMILY GIFTS ON BIRTHDAYS AND ANNIVERSARIES, BUT GIFTING THEM A COMPLETE PROTECTION FOR LIFE





SIGNIFICANT OPPORTUNITY FOR YOU TO DOUBLE THE PROTECTION NOPS'

## ICICI PRU IPROTECTSMART JOINT LIFE PLAN





2X FINANCIAL SECURITY FOR YOUR CHILDREN



COVERS 34 CRITICAL ILLNESSES, COVERING WOMEN SPECIFIC DISEASES



LOWER PREMIUMS FOR YOUR WIFE



LIMITED PAY OPTION- SAVINGS ON PREMIUM



HELPS INCREASE THE HAPPINESS INDEX OF YOUR FAMILY

## SUM ASSURED ELIGIBILITY GRID FOR HOUSEWIVES

- ✓ For Graduate Housewives in Top 100 Locations: Up to 50 Lakhs with all benefit options
- ✓ For all others: Up to 25 Lakhs with mandatory Cl rider

FINANCIAL UNDERWRITING GUIDELINES

Husband's Income should be more than 5L

Husband's Insurance
is mandatory

Wife's cover is subject to 50% of Husband's cover or 50 L\*whichever is lower

### MEDICAL UNDERWRITING G

- Separate Health Questionnaire for both lives
- Below UW grid to be followed for both lives

Non Medical Limits for IPS					
Age (years)/ Income	5-7.99 lac	8- 9.99 lac	>= 10 lac		
Up to 50	49.99 lac	49.99 lac	1 cr		
<del>51-55</del>	25 lac	25 lac	50 lac		
Tele- Medical Limits for IPS					
Age (years)/ Income	5-7.99 lac	8- 9.99 lac	>= 10 lac		
Up to 45	NIL	1 cr	2 cr		
46-50	NIL	1cr	1.5 cr		
<del>51-55</del>	NIL	50 lac	75 lac		

#### ASK FOR YOUR QUOTE NOW

Life cover for Husband & Wife (age 37 & 33 years respectively) up to age 85

1. Life Option I: Graduate housewife from top 100 location/ Working women

	HUSBAND	WIFE	JOINT TOTAL
COVER	1 CR	50 L	1.50 CR
PREMIUM	` 20,604	` 8,739	` 29,343

2. Life Option II: Others

	HUSBAND	WIFE	JOINT TOTAL
COVER	1 CR	25 L + CI	1.25 CR
PREMIUM	` 20,604	` 8,670	` 29,272

WHOLE LIFE AND LIMITED PAY OPTIONS WITH STANDARD UNDERWRITING

#### PROCESS FOR JOINT LIFE PLAN

### HOW DOES IT WORK?



Single Login process for both lives



Standard underwriting guidelines to be followed



Two separate health questionnaire for each life assured



Simplified documentation process



Single Payment for both lives

### CHOOSING THE NOMINEE

**Proposer** 

Husband

Husband

**Life Assured** 

Self

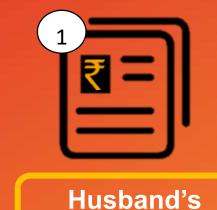
Wife

**Nominee** 

Nominee of choice

Husband

### DOCUMENTATION



**Income Proof** 



Husband & Wife's standard **KYC documents** 



Husband & Wife's

Photograph

**HUSBAND'S UNDERWRITING = WIFE'S UNDERWRITING** 

### BOUNDARY CONDITIONS

Regular Pay	Option available for both graduate and undergraduate housewives	
Single Pay	Option available for graduate housewives only. Not available for undergraduate housewives	
Limited Pay (5,7,10,years & pay till 60 years)	Sum Assured capped at `50,00,000 for graduate housewife	
Whole Life (10 pay)		
Whole Life (Pay till age 60)		
Limited Pay (Age-60 years)	Option will not be available for joint life	



#### 1. What happens if one of the case gets rejected?

Ans: Both the cases get rejected if either of the case is rejected.

#### 2. Are all benefit options available for both lives?

Ans: Yes.

#### 3. What happens in case either of them dies?

Ans: The sum assured will be paid to the nominee and the policy will continue for the other life assured.

#### 4. What are the nomination options?

Ans: The nominee for wife's policy will be the husband and the husband will have an option to nominate anyone of choice.

#### 5. What happens in case both the policy holders die?

Ans: The sum assured will be paid to the nominee. In case the nominee is a minor, sum assured will be paid to the legal heir.

#### 6. What happens in case of husband's disability? Is there a waiver of premium?

Ans: The waiver of premium will be on the husband's premium, there will be no change in the wife's premium amount

#### 7. If a medical is triggered for one life assured will it be applicable for the other?

Ans: Medical underwriting will be done for both lives individually as per the medical underwriting grid.



### Thank you